

**Information from David Turner, Colorado Communications:**

After reaching out to several other companies, Spectrum Enterprise is able to provide internet in Gunnison to get up to Pitkin. They would be able to provide a gigabit fiber line in Gunnison that we would be able to use wireless technology to get close to 800-900 MBPS internet backhaul to Pitkin. They are not the cheapest, but they are the most reliable in the area by far. Speeds would be symmetrical (same upload and download).

As we talked earlier, Colorado Communications is willing to act as the ISP and deal with the paperwork, finances, maintenance, and essentially all work into delivering the service to people's doors. Prices charged for the internet service would compensate for the time and expenses of maintaining the network. From our previous conversations, it seems like this would be the best option.

There are two pricing options that would be possible to get this done.

An install fee would be around \$150.

The first would push upfront costs to Colorado Communications, but increase the monthly costs. This would require about \$3,000/month committed based on the following ESTIMATED price chart: (\$3,000/month would be 25-30 installs of the base internet plan.)

<b>Speed:</b>	<b>Charge:</b>
12 MBPS	\$100-125
24 MBPS	\$190-235
48 MBPS	\$360-450
96 MBPS	\$680-840

The other option would be to split the \$14-17,000 install/hardware costs. This would lower the costs of the internet monthly but increase the original overhead. This would require closer to \$2,000/month commitment. (Closer to 20-25 installs of the base plan.)

<b>Speed:</b>	<b>Charge:</b>
12 MBPS	\$75-100
24 MBPS	\$145-190
48 MBPS	\$275-360
96 MBPS	\$515-680

Either way, this gives you an estimate to see interest in the area. I believe it will be very possible to get internet up there for somewhere between \$75-125 for 12/12 MBPS internet.